TPG *Who We Are*

History

Founded in 1991 and based in Houston, Texas, TPG Software leads the way in developing creative software solutions for the financial industry. Banks, credit unions, thrifts, broker/dealer firms, municipalities, REITs, and financial advisors across the nation have turned to TPG's software package to support trading, comprehensive investment analysis, investment and derivative accounting, and risk management.

Market

TPG Software is a vertically integrated software system provider, an independent, unbiased, non-trading organization that delivers investment portfolio accounting and management system for the financial industry. Our business process is geared to improve operating efficiency, reduce operational risk while providing accurate and regulatory compliant output.

Approach

TPGs utilizes DEVOPS "continuous development" process and procedures to insures enhancements, modifications and improvements to our system are done quickly and efficiently, shortening the "go live process". Our goal is to keep our clients current and operational using a dynamic development method to address functional and technical requirements as they occur. As a Microsoft solution, the depth of available talent is deep and readily available, allowing us to expand and contract our staff to meet our needs and the needs of our clients. We have an extensive banking client list that feeds our knowledge base, allowing us to stay abreast of changing market needs quickly, while keeping us well ahead of the development curve. Our open access to data and industry standard (Microsoft) data mining and reporting tools, puts information access and control in your hands, mitigating the dependence on vendor to solve adhoc issues reporting needs.

Solutions

TPG is designed by financial institutions for financial institutions. We offer a complete front to back straight through processing solution that includes customizable workflows from trade capture to sub ledge accounting, safekeeping, and regulatory reporting. We are the only vendor in this space with a transaction entry approval process that can be customized around your business process, that includes investment policy and risk monitoring capabilities. TPG's system design reduces manual intervention, improves operating efficiency with access to third party systems/data sources, while providing automation/task scheduling tools, that greatly improve operating efficiency. Our complete integration philosophy insures full integration with in-house and third party solutions, allowing us to import and export data seamlessly via APIs or standard file exchange protocols

Customer Needs

Customer needs are a moving target and typically mirror changes in regulatory requirements. Obviously, size and complexity of their operation and portfolio play a major role in the features and functions needed, but sub ledger accounting and FAS compliance is the one constant for investments. Other needs include reporting (accounting, management and regulatory) and access to information for one off and feeds in and out of the solution. The ability to connect with and share information is another fundamental requirement (GL, ALM, custodians, data). We have seen growing interest in front end trade compliance and risk as well as "needs" on the hosted or SAS front.

Success Factor

TPG is uniquely positioned to provide a solution to our core market of banks, thrifts, and credit unions. We offer an accurate, transparent, and auditable solution that is operational at some of the largest and most respected institutions in the country. We provide a product that is designed by financial institutions for financial institutions. TPG is built on universally accepted software platform (Microsoft) and is developed and supported by some of the most knowledgeable and experienced professionals in the industry. TPG's relevant client references provide prospective customers with the confidence that "like institutions" have trusted TPG for their mission critical accounting and regulatory reporting to TPG. Our depth of client types (banks, thrifts, credit unions, bank capital markets, investment broker/dealers, FHLBs, Corporate Credit Unions, Bankers Banks, mortgage REITs and asset managers) has resulted in flexibility in use and output, which is unmatched in the market.